#eapbusiness

EU IS STRENGTHENING BUSINESSES IN EASTERN PARTNER COUNTRIES

## EXAMPLES FROM THE COUNTRIES

<table>
<thead>
<tr>
<th>Country</th>
<th>Name</th>
<th>Role</th>
<th>Story</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ARMENIA</strong></td>
<td>Vahan Khachatryan</td>
<td>Baker</td>
<td>transformed his business with two <strong>loans from the EU</strong>, which helped him to install energy efficient gas stoves. Vahan’s business grew and he now employs 11 people.</td>
</tr>
<tr>
<td><strong>AZERBAIJAN</strong></td>
<td>Nigyar Kocharli</td>
<td>Book Shop Owner</td>
<td>introduced an IT system following <strong>advice from EU experts</strong> that helped her manage and align her business. Nigyar now has a chain of five book shops and two book cafes.</td>
</tr>
<tr>
<td><strong>BELARUS</strong></td>
<td>Nikolay Kurayev</td>
<td>IT Developer</td>
<td>worked with an experienced <strong>business advisor from the EU</strong> to expand his business. Turnover of Nikolay’s company increased by 65% in one year.</td>
</tr>
<tr>
<td><strong>GEORGIA</strong></td>
<td>Omar Baxturidze</td>
<td>Dentist</td>
<td>received an <strong>EU loan to buy bigger premises</strong> in a better location for his dental practice. The number of patients has now increased and Omar plans to add two more dental chairs in his new practice.</td>
</tr>
<tr>
<td><strong>REPUBLIC OF MOLDOVA</strong></td>
<td>Alexandr Rudenko</td>
<td>Wine Producer</td>
<td>received EU expert advice to improve the <strong>marketing</strong> of his Moldovan wines. Alexandr now exports his wine to more than eight countries.</td>
</tr>
<tr>
<td><strong>UKRAINE</strong></td>
<td>Sergei Sinizkiy</td>
<td>Farmer</td>
<td>received a series of <strong>loans from the EU to try new crops</strong> and acquire <strong>farming equipment</strong>. Now Sergei cultivates 1,000 hectares and employs seven people.</td>
</tr>
</tbody>
</table>

## IN FIGURES

Since 2009 EU has provided **€1.5 billion** to companies.
More than:
- **100,000 enterprises supported**
- **10,000 new jobs created**
- **20,000 people trained**
IN FOCUS

EU4BUSINESS

BETTER ACCESS TO FINANCE

- Supporting loans in local currency
- Finance for export-related investments
- Finance for buying or upgrading equipment
- Loans for women-led businesses
- Micro credits for setting up or developing a small business

IMPROVED BUSINESS SKILLS

- Tailored advisory services and technical support to companies on human resources, IT and management
- Training programmes to improve skills of entrepreneurs
- Tailored training and mentoring for women entrepreneurs

BETTER ACCESS TO NEW MARKETS

- Business advise and training for export-oriented companies
- Help for companies to adapt and trade with the EU
- Support to agricultural and food industries to take advantage of EU markets

EU4BUSINESS ACROSS THE REGION

Helps small businesses grow in Armenia, Azerbaijan, Belarus, Georgia, Republic of Moldova and Ukraine

Provides access to finance, support for exporting to new markets, know-how for growth

Since 2009, 190,000 sub-loans awarded and more than 20,000 people trained

Find out what is available:

www.eu4business.eu